

Texas Department of Information Resources

Pricing Guide for 3Sixty Integrated

Contract DIR-TSO-3807



RELATED SERVICES						
SERVICE CATEGORY	Detailed Service Description	Manufacturer's Part Number	Service Area (indicate Hwy District)	MSRP	Discount	Price
Project Manager	<i>Oversees all operations for mid to large scale physical security systems, including but not limited to: contract management, material procurement, permitting, planning, scheduling, financial reporting, quality assurance and control, safety, equipment management, and monitoring contract performance. Manages all staff for the specific project assigned. Specific duties include keeping up with the progress of the project team, which can include computer programmers, electricians, system designers and engineers. Monitor costs and schedules while maintaining an appropriate level of quality in security system development and installation. Facilitate efficient communication across all levels of a project to ensure consistency in reaching the project's goal, and to help in the recognition of any potential opportunities, risks or complications. Stay current with any advances or changes in equipment, technology and methodology. Regular hours M-F 8:00-5:00 (Hourly rate)</i>	N/A	Statewide	\$ 133.00	10.00%	\$120.60
CAD Design/Engineer	<i>Assists Systems Engineer in outlining project objectives, requirements and design approaches. Prepares and verifies accuracy of drawings. Performs extensive engineering related computations. Regular hours M-F 8:00-5:00 (Hourly rate)</i>	N/A	Statewide	\$ 105.00	8.00%	\$97.32

Systems Engineer	<p><i>Manages customer base on their technical needs by participating in new sales pitches as a technical resource. Participates in sales conference calls and prospect visits, providing product demonstrations in person and via webinars, and working with prospects at both a technical and business level to show how our physical security solutions can provide value to them. Works with the sales team to strategize on sales approaches to develop business. Ensures successful on-site product evaluations and installations, when necessary. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	N/A	Statewide	\$ 135.00	7.00%	\$126.49
Network Programmer	<p><i>Leads installation of security software, upgrading and patching software, and developing administrative tools. Supports, monitors, tests and troubleshoots hardware and software problems pertaining to LAN. Installs and configures workstations. Provides end-user support and training for all LAN-based applications. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	N/A	Statewide	\$ 205.00	5.00%	\$196.21
Program Manager	<p><i>Advises and directs the project teams. Answers complex questions functioning as an expert resource. Maintains assignment completion schedules and handles escalated contract management issues. Uses advanced planning skills and technical knowledge to perform very complex, very intricate tasks to coordinate and manage a strategic, mission critical, complex, large-scale projects or program. Maintains high-level accountability to resolve problems and issues using analytical, interpretive and constructive thinking. Overall responsibility for the success of projects. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	N/A	Statewide	\$ 160.00	6.00%	\$151.53

<p><i>Installation Technician III</i></p>	<p><i>Installation, technical and repair support for video surveillance systems and software, electronic card access systems, digital video recorder (DVR) equipment, critical communications (i.e. emergency blue phones and notification), and intrusion protection systems (alarm systems, monitoring). Test backup batteries, keypad programming, sirens, and all security features in order to ensure proper functioning, and to diagnose malfunctions. Mount and fasten control panels, door and window contacts, sensors, or video cameras and attach electrical and telephone wiring to connect components. Install, maintain, or repair security systems, alarm devices, or related equipment, following blueprints of electrical layouts and building plans. Inspect installation sites and study work orders, building plans, and installation manuals to determine materials requirements and installation procedures. Adjust sensitivity of units, based on room structures and manufacturers' recommendations, using programming keypads. Test and repair circuits and sensors, following wiring and system specifications. Demonstrate systems for customers and explain details, such as the causes and consequences of false alarms. Creates technical documentation related to physical security systems (like zone lists), when needed. Resolves system equipment and software maintenance issues. Able to perform preventive system maintenance, when needed. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	<p><i>N/A</i></p>	<p><i>Statewide</i></p>	<p><i>\$ 110.00</i></p>	<p><i>9.00%</i></p>	<p><i>\$100.85</i></p>
---	---	-------------------	-------------------------	-------------------------	---------------------	------------------------

<p><i>Installation Technician II</i></p>	<p><i>Installation, technical and repair support for video surveillance systems and software, electronic card access systems, digital video recorder (DVR) equipment, critical communications (i.e. emergency blue phones and notification), and intrusion protection systems (alarm systems, monitoring). Test backup batteries, keypad programming, sirens, and all security features in order to ensure proper functioning, and to diagnose malfunctions. Mount and fasten control panels, door and window contacts, sensors, or video cameras and attach electrical and telephone wiring to connect components. Install, maintain, or repair security systems, alarm devices, or related equipment, following blueprints of electrical layouts and building plans. Inspect installation sites and study work orders, building plans, and installation manuals to determine materials requirements and installation procedures. Adjust sensitivity of units, based on room structures and manufacturers' recommendations, using programming keypads. Test and repair circuits and sensors, following wiring and system specifications. Demonstrate systems for customers and explain details, such as the causes and consequences of false alarms. Creates technical documentation related to physical security systems (like zone lists), when needed. Resolves system equipment and software maintenance issues. Able to perform preventive system maintenance, when needed. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	<p><i>N/A</i></p>	<p><i>Statewide</i></p>	<p><i>\$ 100.00</i></p>	<p><i>9.00%</i></p>	<p><i>\$91.68</i></p>
--	---	-------------------	-------------------------	-------------------------	---------------------	-----------------------

<p><i>Service Technician</i></p>	<p><i>Serves existing accounts by analyzing work orders, planning daily travel schedule, investigating complaints, conducting tests and resolving problems. Provide process-driven technical services including on-site diagnosis of problems, non-technical fixes, troubleshoot and repair system failures, scheduled cleanings, preventive maintenance, contact customer with the estimated time of arrival, escalate problems when appropriate, reassign calls when appropriate, accurately report service data. Perform service on all installed electronic security system products for intrusion detection systems/equipment, access control systems and equipment. Provide on-site and remote customer support. Interact in a professional manner with customers to foster positive customer relations. Maintain effective communication with Support Services Team. Communicate serious problems to appropriate team members. Develop working knowledge of all operating standards, practices, and procedures. Complete equipment cleanings as specified by service contracts. Organize and manage truck stock parts and tools. Support special projects, as needed. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	<p><i>N/A</i></p>	<p><i>Statewide</i></p>	<p><i>\$ 115.00</i></p>	<p><i>9.00%</i></p>	<p><i>\$105.43</i></p>
<p><i>Installation Technician I</i></p>	<p><i>Running, terminating and splicing cable for video surveillance, access control, alarm and critical communications systems. Feed cables through access holes, roof spaces, and cavity walls to reach fixture outlets; then position and terminate cables, wires and strapping. Splice cables and review and analyze complex drawings and use electrical test instruments to determine defective wire or fiber. Install low voltage signal cabling required for. Drill holes for wiring in wall studs, joists, ceilings, or floors. Creates technical documentation related to physical security systems (like zone lists), when needed. Able to perform preventive system maintenance, when needed. Regular hours M-F 8:00-5:00 (Hourly rate)</i></p>	<p><i>N/A</i></p>	<p><i>Statewide</i></p>	<p><i>\$ 80.00</i></p>	<p><i>9.00%</i></p>	<p><i>\$73.35</i></p>